

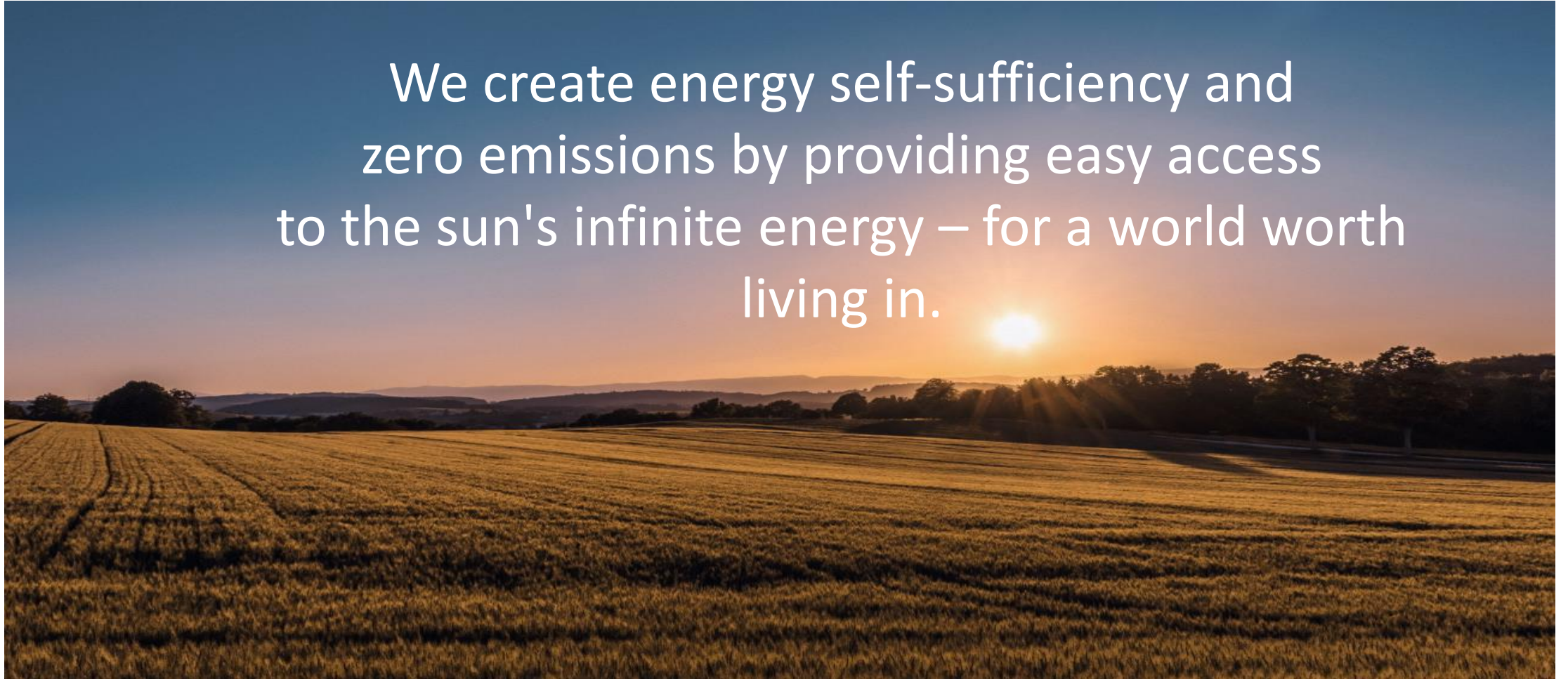
#HaveSun - Power every sector

IBC SOLAR's solutions for access to the infinite energy of the sun

16.09.2024

IBC SOLAR? Official partner of the sun

We create energy self-sufficiency and zero emissions by providing easy access to the sun's infinite energy – for a world worth living in.



Solar energy for all - our goal since 1982

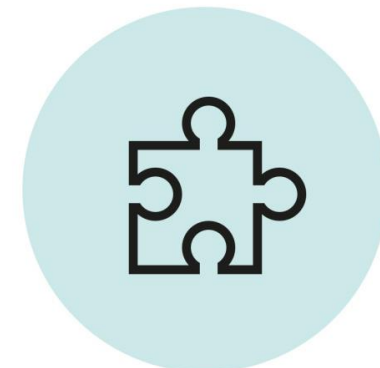
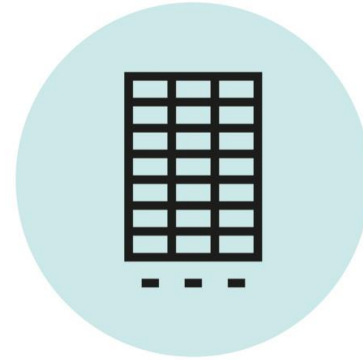
- A family business since 1982
- More than 6 gigawatts of installed capacity
- 832 Mio.€ in sales in 2023
- Active in over 30 countries
- 2.000 partners
- Over 400 employees worldwide



Udo and Julius Möhrstedt
Shareholder of IBC SOLAR

Systematic energy solutions

- We think beyond individual components, in complete **solar power systems**. All the products we install are perfectly designed for each other.
- **Photovoltaic modules, inverters, storage systems, e-mobility interfaces and consumer devices** form highly efficient energy systems thanks to their smart-controlled interaction.



Our products and services



Brands we are working with

- PV modules
- Storage
- Inverters
- E-mobility
- Mounting systems

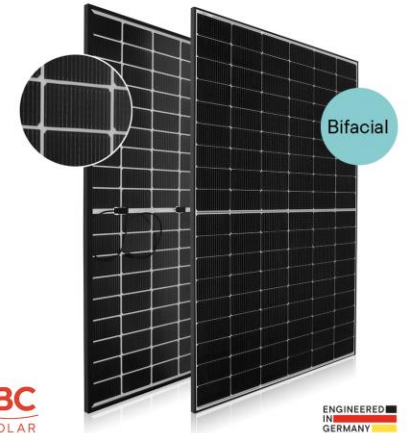


The IBC SOLAR brand

- PV modules
- Mounting systems
- Accessories



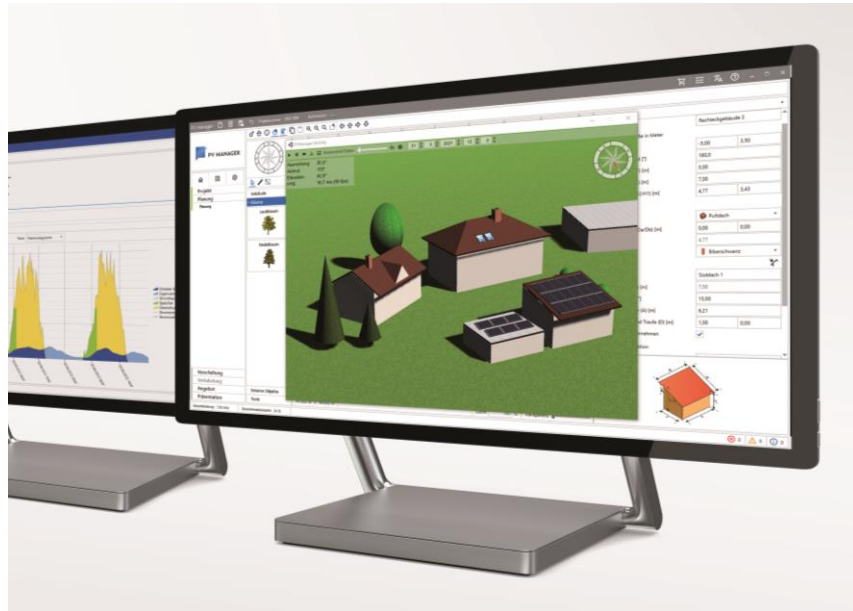
IBC
SOLAR



Tools and Services

Planning tools

- PV Manager
- Power Calculator



15 years combination warranty

- Modules
- Mounting systems



Quality @IBC SOLAR



Quality @IBC SOLAR: SUNLAB

- All IBC SOLAR photovoltaic modules are tested in the **SUNLAB** - an independent, qualified test laboratory for photovoltaic modules and components.
- The **7 stage test** checks if modules deliver what they promise.



Quality @IBC SOLAR



3000 m2 inhouse test facilities



Incoming goods inspection

Quality @IBC SOLAR

- ISO certification by TÜV Rheinland for product quality, environment, occupational health and safety

DIN EN ISO 9001

DIN EN ISO 14001

DIN EN ISO 45001



Three market segments – one goal



Successful in two business areas

Distribution



- More than 2,000 products for the market segments Residential, Commercial & Industrial and Solarparks
- Distribution and installation via our partners
- Focus on complete systems and solutions

Project Business

- Turnkey solutions for the market segments Residential, Commercial & Industrial and Solarparks
- Distribution and Installation via our partners or directly via the system operator or investor
- Development and consulting, construction and sales including services and maintenance

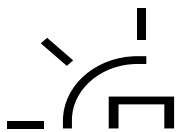
Residential

- Photovoltaic systems with storage and energy management
- Flexible connection of e-mobility and heat on request
- Network of qualified specialist partners



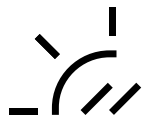
Commercial

- Tailormade solar solutions for commercial and industrial companies
- (Technical) consulting, design and implementation
- Bridge financing possibilities



Solar Parks

- Project Development
- Investment Management
- Planning and Implementation (EPC)
- Technical Operations Management (O&M)



IBC SOLAR success stories



Herrmann Kräuter, Germany

- 416 kWp + 207 kWh storage
- Annual energy requirements: 850,000 kWh
- Electricity production: 340,000 kWh/year
- CO2 savings: 170 tons / year



Walton Electric, Romania

- Installation of 100 IBC modules, IBC SOLAR mounting system, Flexisun cables, Sungrow inverter, and a smart meter
- Energy independence and
- Sustainable future



MET Kabi Solarpark, Hungary

- Hungary's largest solarpark at the time
- IBC SOLAR AG delivered Engineering, Procurement and Construction (EPC)
- Power generation: 52 Gwh / year

IBC SOLAR partners



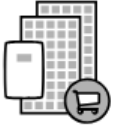











Success as joint project – IBC SOLAR partners

- Network for innovative exchange
- Shop with products with leading brands
- Daily updated prices and availability
- Extensive after sales service
- Designated sales representative
- Planning of systems using our PV Manager
- Customised trainings and webinars



We are happy to welcome you – IBC SOLAR Portal



 <p>Online Shop</p>	 <p>PV Manager</p>	 <p>Technical Services</p>	 <p>Seminars</p>	 <p>Sales Support</p>
 <p>After Sales</p>	 <p>Product documents (downloads)</p>	 <p>Confirmed Orders</p>	 <p>Confirmation of Arrival</p>	 <p>My IBC</p>
 <p>Newsletter Signup</p>	 <p>IBC SOLAR BLOG</p>			

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